

FUND FACTS
LORICA INVESTMENT COUNSEL INC.
LORICA CANADIAN FIXED INCOME FUND (CLASS A)
JULY 16, 2019

This document contains key information you should know about the Lorica Canadian Fixed Income Fund (Class A) (the “Fund”). You can find more detailed information in the fund’s simplified prospectus. Ask your representative for a copy, contact Lorica Investment Counsel Inc. (the “Manager”) at 647.776.8111 or info@loricaic.com or visit www.loricaic.com

Before you invest in any fund, you should consider how it would work with your other investments and your tolerance for risk.

QUICK FACTS

Fund Code(s): FE – LOR148, DSC – LOR248, LL – LOR548

Date Class Started: December 1, 2014

Total value of the fund on June 30, 2019: \$1.97 million

Management Expense Ratio (MER): 2.63%

Fund Manager: Lorica Investment Counsel Inc.

Portfolio Manager: Lorica Investment Counsel Inc.

Distributions: Monthly – variable, net income, if any.

Annually – in December, capital gains, if any.

Minimum Investment: \$500 initial, \$25 additional

WHAT DOES THE FUND INVEST IN?

The fund invests in a portfolio of investment grade fixed-income assets, primarily denominated in Canadian dollars.

The tables below give you a snapshot of the fund’s investments on June 30, 2019. The fund’s investments will change.

Top 10 Investments:	June 30, 2019	Investment Mix:	June 30, 2019
1. Province of Ontario 4.6% 6-2-2039	9.83%	Corporate Bonds	66.39%
2. Province of Ontario 2.6% 6-2-2025	7.07%	Provincial Bonds	32.63%
3. Telus Corp. 3.6% 1-26-2021	6.58%	Government Bonds	0.00%
4. Bank of Montreal 2.9% 3-6-2024	6.54%	Net Other Assets (Liabilities)	0.00%
5. TransCanada Pipelines 3.7% 7-19-2023	5.42%	Cash	0.97%
6. Sun Life Financial Inc 2.8% 11-23-2022	5.17%		
7. Fairfax Financial Holdings 4.2% 6-14-2029	5.15%		
8. Nissan Canada Fin Services 2.6% 3-5-2021	5.14%		
9. Bell Canada 3.0% 10-3-2022	4.45%		
10. Sun Life Financial Inc 3.1% 9-19-2023	4.31%		
Total percentage of top 10 investments:	59.67%		
Total number of investments:	22		

HOW RISKY IS IT?

The value of the fund can go down as well as up. You could lose money.

One way to gauge risk is to look at how much a fund’s returns change over time. This is called “volatility”.

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

Risk Rating

Low	Low to medium	Medium	Medium to high	High
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Lorica Investment Counsel Inc. has rated the volatility of this fund as **low**.

This rating is based on how much the fund’s returns have changed from year to year. It doesn’t tell you how volatile the fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.

For more information about the risk rating and specific risks that can affect the fund’s returns, see the “*What are the risks of investing in a mutual fund?*” section of the fund’s simplified prospectus.

No guarantees

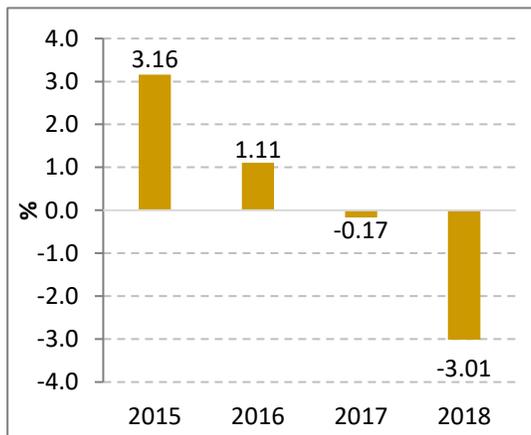
Like most mutual funds, this fund doesn't have any guarantees. You may not get back the amount of money you invest.

HOW HAS THE FUND PERFORMED?

This section tells you how Class A units of the fund have performed over the past four calendar years. Returns are after expenses have been deducted. These expenses reduce the fund's returns.

Year-by-year returns

This chart shows how Class A units of the fund performed in the past four calendar years. The fund dropped in value in two of the four years. The range of returns and change from year to year can help you assess how risky the fund has been in the past. It does not tell you how the fund will perform in the future.



Best and worst three-month returns

This table shows the best and worst returns for the Class A units of the fund in a three-month period over the past four calendar years. The best and worst three-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	Three Months ending	If you invested \$1,000 at the beginning of the period
Best Return	3.86%	March 31, 2015	Your investment would rise to \$1,039
Worst Return	-2.17%	July 31, 2017	Your investment would drop to \$978

Average return

As at June 30, 2019, a person who invested \$1,000 in Class A units at December 1, 2014 now has \$1,075. This works out to an annual compounded return of 1.60%.

WHO IS THIS FUND FOR?

- Investors who:
- have short to medium-term investment goals
 - want to diversify their investment portfolio
 - are comfortable with low investment risk

A WORD ABOUT TAX

In general, you'll have to pay income tax on any money you make on a fund. How much you pay depends on the tax laws where you live and whether you hold the fund in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your fund in a non-registered account, fund distributions are included in your taxable income, whether you get them in cash or have them reinvested.

HOW MUCH DOES IT COST?

The following tables show the fees and expenses you could pay to buy, own and sell Class A units of the fund. The fees and expenses – including any commissions – can vary among classes of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

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1. Sales Charges - The table below shows the sales charge when you buy Class A units of the fund. Ask about the pros and cons of each option.

Sales Charge Option	What you pay		How it works
	In percent (%)	In dollars (\$)	
Initial Sales Charge	0% to 5% of the amount you buy	\$0 to \$50 on every \$1000 you buy	<ul style="list-style-type: none"> You and your representative decide on the rate. The initial sales charge is deducted from the amount you buy. It goes to your investment firm as a commission.
Deferred sales charge	If you sell within: 1 year of buying 6.0% 2 years of buying 5.5% 3 years of buying 5.0% 4 years of buying 4.5% 5 years of buying 3.5% 6 years of buying 2.0% After 6 years nothing	\$0 to \$60 on every \$1000 you sell	<ul style="list-style-type: none"> The deferred sales charge is a set rate based on the cost of units being sold. It is deducted from the amount you sell. When you buy the fund, Lorica Investment Counsel Inc. pays your representative's firm a commission of 5.0%. Any deferred sales charge you pay goes to Lorica Investment Counsel Inc. You can sell up to 10% of your units each year without paying a deferred sales charge. You can switch to other classes of the fund at any time without paying a deferred sales charge, if you meet the criteria for units of the other class.
Low Load deferred sales charge	If you sell within: 1 year of buying 2.0% 2 years of buying 2.0% After 2 years nothing	\$0 to \$20 on every \$1000 you sell	<ul style="list-style-type: none"> The deferred sales charge is a set rate based on the cost of units being sold. It is deducted from the amount you sell. When you buy the fund, Lorica Investment Counsel Inc. pays your investment firm a commission of 1.0%. Any deferred sales charge you pay goes to Lorica Investment Counsel Inc. You can sell up to 10% of your units each year without paying a deferred sales charge. You can switch to other classes of the fund at any time without paying a deferred sales charge, if you meet the criteria for units of the other class.

2. Fund Expenses - You don't pay these expenses directly. They affect you because they reduce the fund's returns. As of June 30, 2019, the Class A expenses were 2.63% of its value. This is equal to \$26.34 for every \$1,000 invested.

	Annual rate (as a % of the fund's value)
Management Expense Ratio (MER) This is the total of the fund's management fee (including the trailing commission) and operating expenses. The fund manager waived some of the fund's expenses. If the fund manager had not done so, the MER would have been higher.	2.63%

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Trading Expense Ratio (TER) These are the fund's trading costs.	0.00%
Fund Expenses	2.63%

More about trailing commission

The trailing commission is an ongoing commission. It is paid for as long as you own the fund. It is for the services and advice that your representative and their firm provide to you.

Lorica Investment Counsel pays the trailing commission to your representative's firm. It is paid from the fund's management fee and is based on the value of your investment. The rate depends on the sales charge option you choose.

- **Initial sales charge trailing commission** – up to 0.50% of the value of your investment each year. This equals \$5 each year for every \$1,000 invested.
- **Deferred sales charge trailing commission** – up to 0.25% of the value of your investment each year. This equals \$2.50 each year for \$1,000 invested.
- **Low load deferred sales charge trailing commission** – up to 0.50% of the value of your investment each year. This equals \$5 each year for \$1,000 invested.

3. Other fees - You may have to pay other fees when you buy, hold, sell or switch units of the fund.

Fee	What you pay
Short-term trading fee	2% of the value of units you sell or switch within 30 days of buying them. This fee goes to the fund.

WHAT IF I CHANGE MY MIND?

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual funds within two business days after you receive a simplified prospectus or Fund Facts, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form, Fund Facts or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

FOR MORE INFORMATION

Contact Lorica Investment Counsel Inc. or your representative for a copy of the fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the fund's legal documents.

Lorica Investment Counsel Inc.

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To learn more about investing in mutual funds, see the brochure **Understanding mutual funds**, which is available on the website of the Canadian Securities Administrators at www.securities-administrators.ca.