

Focused Fixed Income

January 2020

Firm Overview

Lorica is an investment counsellor, committed to providing an entire investment service including management, administration, communication and compliance. Lorica's investment team and process is characterised by stability, security and consistency and an ongoing commitment to delivering superior results.

Philosophy

Underpinning Lorica's investment philosophy is a belief that value can be added through active management in all market environments. We believe a comprehensive range of core bond market competencies can be used effectively to manage within a central risk management paradigm. Economies and markets are dynamic, and we have learned they call for an adaptive, subjective approach to forecasting. However, construction of diversified, yet targeted portfolios is ideally suited to our proprietary computer-based models and algorithms.

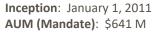
Investment Strategy

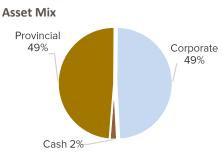
An actively managed core fixed income strategy investing in government and investment grade corporate bonds. The investment strategy includes: duration and yield curve management; and sector, industry, issuer and individual security selection; with an emphasis on duration and credit risk management.

Managers

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Risk Profile





	Lorica	Universe
	(FFI)*	Index**
Yield to Maturity	2.06	1.95
Average Term	8.06	10.96
Modified Duration	6.52	8.14
Coupon	3.04	3.26
Credit Rating (%)***		
AAA	6.21	38.35
AA	71.81	36.06
Α	12.78	14.35
BBB	9.20	11.24

Constraints					
No. of Securities	10 – 25				
Duration	-4/+2 years of				
	Universe Index				
Sector wt.					
Gov't of Canada	0 - 100%				
Provincials	0 - 50%				
Corporates	0 – 50%				
Max Corporate	10% Individual Issues				
Security wt.	(5% Individual BBB				
	Issues)				

Historical Performance

Annualized Returns	1 Year	2 Years	3 Years	4 Years		5 years	Since Inception	
Lorica (Focused Fixed Income)	7.80	5.63	3.77	3.36		2.75	3.95	
Universe Index**	8.53	6.03	4.61	3.73		2.84	4.33	
Annual Returns	1 Month	3 Months	YTD	2019	2018	2017	2016	2015
Lorica (Focused Fixed Income)	2.50	2.16	2.50	6.39	1.66	1.06	2.09	3.23
Universe Index**	2 91	2 21	2 91	6.87	1 //1	2 52	1 66	3 5 2

Source: FTSE Russell & Lorica Investment Counsel Inc., as at January 31, 2020.

 $All\ Index\ references\ refer\ to\ the\ FTSE\ Canada\ Universe\ Bond\ Indices\ and\ their\ sub-indices,\ unless\ otherwise\ stated.$

^{*}Focused Fixed Income; **FTSE Canada Universe Bond Index; ***Refers to DBRS, S&P, Moody's